

**Propositions S/Z Outreach Program
Outreach Events Overview
November 2016 Report**

Events Attended

- Elite Service Disabled Veteran-owned Business (SDVOB) Network monthly meeting (11/01)
- Turner School of Construction Management Fall Session PAC Night (11/01)
- Disabled Veteran Business Alliance (DVBA) San Diego Chapter meeting (11/03)
- Small Business Development Center (SBDC) Meet the Buyers, Celebrating the Year of the Veteran event (11/04)
- SANDAG/MCTC Open House Outreach Event (11/09)
- Site walk for the Phase 1 – Construct New 3-Story Classroom Building at Mann Middle School project (11/17)
- Site walk for the Slope Repair & Hardscape at Webster Elementary School project (11/17)
- Asian Business Association (ABA) monthly Rice Club meeting (11/17)
- Mexican American Business Professionals Association (MABPA) monthly meeting (11/17)
- Quarterly business outreach report to the Independent Citizens Oversight Committee (ICOC; 11/17)
- Site walk for the Furnish and Install New Public Address System at Marston Middle School project (11/18)

Events Scheduled

- Elite Service Disabled Veteran-owned Business (SDVOB) Network monthly meeting (12/06)
- **San Diego Contracting Opportunities Center (SDCOC) annual “Doing Business with San Diego Unified School District” workshop (12/06)**
- Regional Construction Procurement Committee (RCPC) quarterly meeting (12/07)
- Public Agency Consortium (PAC) bimonthly meeting (12/08)
- American Indian Chamber of Commerce of California (AICCC) Southern California/San Diego joint chapter meeting (12/09)
- National Association of Women in Construction (NAWIC) monthly meeting (12/13)
- Associated Subcontractors Alliance (ASA) monthly meeting (12/15)
- Central San Diego Black Chamber of Commerce monthly meeting (12/21)
- WASHTO Civil Rights and Disadvantaged Business Enterprise (DBE) Engagement Conference (02/20-23)

Micro-Projects Program

- 11 micro-projects awarded in FY 2016-2017
- 100% Small Business Enterprises (SBEs), and also: 4 DVBE, 1 WBE and 1 MBE



Business Outreach Report
CONSTRUCTION
2016, Update of 4th Quarter

Total Bond Dollars Awarded in 2016 to date:	\$176,771,738.00
Number of Bond Projects Awarded in 2016 to date:	31
Number of Term Extensions Awarded in 2016 to date:	7

	Dollar	%
Emerging Business Enterprise (EBE) Awards	\$90,164,036.16	51.01%
Non-EBE Awards	\$86,607,701.84	48.99%

EBE Categories

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$9,352,610.74	5.29%
Minority Business Enterprise (MBE)	\$18,026,529.08	10.20%
Woman Business Enterprise (WBE)	\$9,131,734.53	5.17%
Small Business Enterprise (SBE)	\$85,947,799.30	48.62%

Local	Dollar	%
Local (SD County)	\$118,545,669.60	67.06%
Outside of SD County	\$58,226,068.40	32.94%



**Business Outreach Report
PROFESSIONAL SERVICES
2016, Update of 4th Quarter**

Total Bond Dollars Awarded to date	\$98,686,060.00
Number of Bond Contracts Awarded to date	4

	Dollar	%
Emerging Business Enterprise (EBE) Awards	\$42,043,723.00	42.60%
Non-EBE Awards	\$56,642,337.00	57.40%

EBE Categories

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$0.00	0.00%
Minority Business Enterprise (MBE)	\$5,804,213.00	5.88%
Woman Business Enterprise (WBE)	\$33,072,124.00	33.51%
Small Business Enterprise (SBE)	\$9,946,576.00	10.08%

Local	Dollar	%
Local (SD County)	\$97,875,653.00	99.18%
Outside of SD County	\$810,407.00	0.82%